Plan ahead for peak shopping periods

United States holiday calendar

Holiday

What customers buy



1/1/2019 **New Year's Day** Products associated with resolutions for the new year (for example, personal health, sports, books, e-cigarettes, healthy or organic food, exercise equipment, gym clothes, athletic shoes, electronic fitness devices, and diet products) and greeting cards.



2/5/2019 **Lunar New Year** (aka Chinese New Year) 1/25/2020 Traditional Chinese or Asian attire, red and gold boxes, plastic flowers, and traditional décor.



2/14/2019 **Valentine's Day** 2/14/2020 Greeting cards, chocolates, cards, adult toys, flowers, heart-shaped cookies, and candles.



3/17/2019 **St. Patrick's Day** 3/17/2020

Irish-themed and green items, including T-shirts, hats, party supplies, Irish symbols, party favors, and accessories.



4/21/2019 **Easter** 4/12/2020 Easter-related goods, including plastic eggs, bunny-themed items, toys, small gifts, decorations, religious goods, pastel party favors, and cards.



5/12/2019 **Mother's Day** 5/10/2020 Female-targeted products such as cosmetics, flowers, jewelry, clothing, handbags, books, greeting cards, chocolates, beauty products, and household items.



6/16/2019 **Father's Day** 6/21/2020 Male-targeted products such as ties, books, socks, colognes, shavers, home improvement items, and sports and outdoor equipment.



7/4/2019 **Independence Day** 7/4/2020

Grilling tools, kitchenware, outdoor products, picnic sets, swimming gear, outdoor games, patio sets, and festive paraphernalia such as US flags, balloons, and fireworks.

United States holiday calendar

Plan ahead for peak shopping periods

Holiday

What customers buy



In July (date announced shortly beforehand)

Prime Day

All categories, although the focus tends to be on more expensive items, as well as high-demand and high-volume items. Discounted prices and promotional sales are essential.



9/15/2019

First day of school
9/15/2020

Student-related products, including stationery, writing materials, office software, books, notebooks, notepads, pens, pencils, rulers, backpacks, electronics, productivity software, and clothes.



10/31/2019 **Halloween**10/31/2020

Costumes of all types, makeup, accessories, masks, wigs, beverages, horror movies, and scary and novelty items such as fake blood and scary contact lenses.



11/28/2019 **Thanksgiving** 11/26/2020 Down jackets, gloves, scarves, wooly hats, skiing equipment, and ski suits. Kitchen utensils, turkey pans, pots, and aprons.



11/29/2019 **Black Friday** 11/27/2020 All categories, although the focus tends to be on more expensive items, as well as high-demand and high-volume items. Discounted prices and promotional sales are essential.



12/2/2019 **Cyber Monday** 11/30/2020 All categories, although the focus tends to be on electronics, as well as high-demand and high-volume items. Discounted prices and promotional sales are essential.



11/29–12/25/2019 **Christmas season** 11/27–12/25/2020 All categories related to gifting. Christmas goods and decorations, greeting cards, candles, advent calendars, and lights.



12/31/2019 **New Year's Eve** 12/31/2020 Party accessories and decorations, fireworks, beverages, greeting cards, and calendars.